

“STEP BY STEP WITH INKNOWVISION”

JULY 28TH | 2-5 PM | \$49

Presented By: Randall Borkus and Randy Fox, Principles of InKnowVision along with co-presenter Glenn Main from The Main Point

Part One: Making a Case for a Case- How to sell the idea of the Family Wealth Diagnostic to just about anyone.

Selling the “Diagnostic” is the first step of the InKnowVision process. Setting the stage for a sale is critically important to making that happen. We will walk you through a proven method that will help you get more clients into the process and close more fee business.

Part Two: From Point A to Point B and Beyond- Now that you’re engaged, what’s the wedding look like? We will take you through the entirety of the InKnowVision process from the Diagnostic, through the Family Wealth Goal Achiever, through implementation so that you fully understand each and every step and each and every fee. We will also explain where plans get bogged down and how to prevent that from happening to you.

For \$49 can you really afford to miss this step-by-step path to increasing your success in the high-net worth market?

Seating is Limited 20 spots!